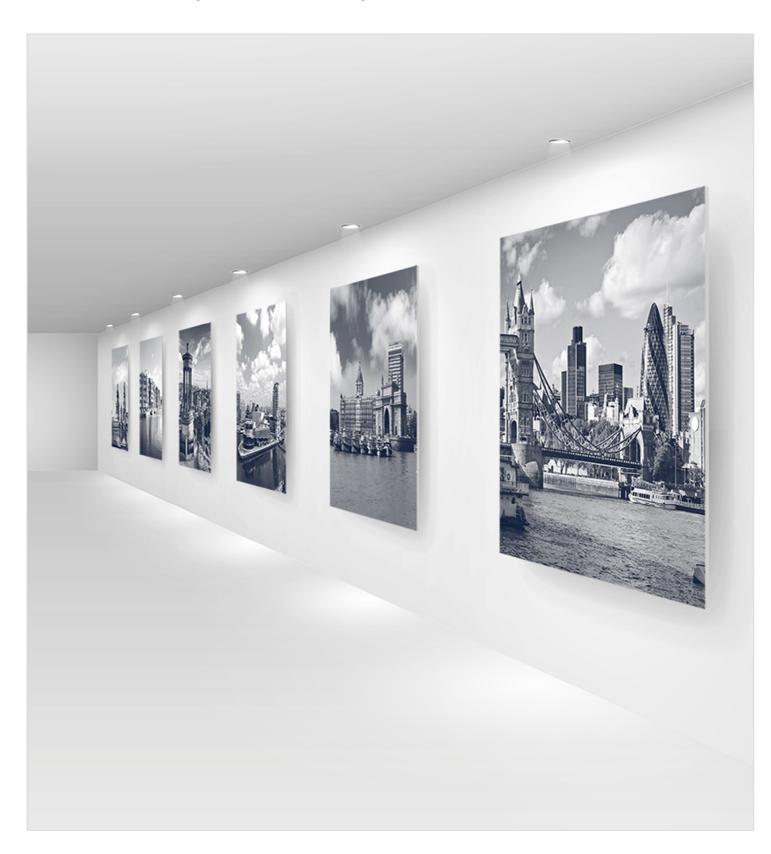


# **Avon Pension Fund**

Review for period to 30 September 2014



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# 1 Executive Summary

This report is produced by JLT Employee Benefits ("JLT") to assess the performance and risks of the investment managers of the Avon Pension Fund (the "Fund"), and of the Fund as a whole.

This version of the report has been prepared for the Investment Panel, based on initial manager data. A full version of this report will be reported to the full Committee meeting once the final WM data has been received.

## **Fund performance**

■ The value of the Fund's assets increased by £53m over the third quarter of 2014 to £3,539m.

# **Strategy**

- Global equities generally rose over the quarter. The best regions were the US (+6.4%) and Frontier Markets (+7.1%), partly driven by a strengthening of the US Dollar relative to Sterling, but also due to positive economic figures from the US.
- UK and European equities fell over the quarter (by 1% and 2.6% respectively) as there were some indicators of a slower growing economy, particularly in Europe, at the start of the quarter.
- Over the last twelve months, equity returns in each of the major regions were positive, with returns ranging from 1.2% in Japan to 30.4% in Frontier Markets.
- Three year equity returns have been boosted by a very poor Q3 2011 falling out of the figures. The three year developed market equity returns remained ahead of the assumed strategic return. The three-year emerging market equity return was 6.1% p.a., which has improved on the negative return seen in the last report, but is still below the assumed strategic return.
- Gilts produced a positive return, as yields fell. Corporate bonds were also positive, but with a lower return than gilts as the yield gap widened. Three-year gilt and corporate bond returns remained ahead of the assumed strategic return despite a very strong Q3 2011 falling out of the analysis.
- The Overseas Fixed Interest return has fallen further back to -1.8% p.a. over three years, as US yields rose.
- Hedge funds remain below the assumed strategic returns although the three year return showed further improvement this quarter. The Property return has moved further ahead of the assumed strategic return to stand at 9.6% p.a., driven by the economic recovery in the US and the UK.
- The strengthening of the US dollar against Sterling meant that the overall impact of currency hedging has had a detrimental impact, as the majority of the hedging was in US Dollars, offsetting some of the positive impact of the Dollar movement. Currency hedging was beneficial in Euros and Yen, which both weakened against Sterling.

#### **Managers**

Over the quarter, absolute returns from the managers were mixed. As last quarter, the highest returns came from emerging market equities and property, with Unigestion returning 5.9% and Schroder Property 4.5%. As a result of market movements, SSgA Europe produced the lowest quarterly return (-2.3%) but the fund was ahead of its benchmark.



- Over one-year, the highest return came from Schroder Property (19.1%). In line with markets, all funds (except Partners) produced a positive return over one year, and only Schroder Equity, Signet and Partners underperformed their one-year benchmarks.
- Over three years, similarly all funds produced a positive return and only Schroder Equity, Signet and Partners underperformed their respective benchmarks. Each of the outperforming managers also met their outperformance target, apart from SSgA Europe which was 0.1% below.
- The three year performance of the three hedge funds and Genesis emerging markets were below their strategic assumed returns again this was mainly market-related as Stenham, Gottex and Genesis all outperformed their targets.

# **Key points for consideration**

- The absolute and relative performance of Partners Property could be misleading and lead to an unfair negative assessment. The net internal rate of return, which has been 9.3% p.a. since inception, is a more meaningful measure as it properly accounts for the timing of cashflows.
  - » Near term performance can be distorted as the nature of the portfolio generally results in greater costs up front for each individual investment and performance being realised once the investment is sold.
- The Fund has fully disinvested from the Barings Dynamic Asset Allocation Fund following the departure of the lead fund managers.
  - » Since the Fund's disinvestment, the Barings fund has experienced significant cash outflows such that its size has fallen from c. £7bn to £3bn, and the cost of exiting the fund has increased from c. 0.6% to c 0.8%.
  - The proceeds were invested in the BlackRock Multi Asset portfolio in such a way as to broadly replicate the underlying asset allocation of the Barings Fund. However, from the Total Fund asset allocation point of view, these changes mean that there is a significant underweight position to Diversified Growth and overweight positions to equities and bonds.
  - The search for a replacement diversified growth fund manager is currently underway and, once appointed and funded, these over- and underweight positions relative to benchmark will reduce.
- The Fund has confirmed the appointment of IFM as infrastructure manager.
  - This is expected to be funded from the Fund's developed market equity allocation, further reducing the current overweight position to that asset class.
- Unigestion has enjoyed very strong relative performance since inception
  - This is expected given the market environment, where there is a large divergence between the outlook for, and therefore return from, different emerging markets. Unigestion's approach of taking into account macro factors whilst focussing on quality, less risky stocks has benefited relative performance.
  - » Relative performance could suffer over periods where riskier stocks rally but, over the medium and long term, this is expected to be offset from Unigestion's focus on fundamental quality.
- The Schroder Global Equity portfolio continues to underperform its benchmark.
  - » Performance should be monitored closely to assess the impact of the changes made by lead portfolio manager Simon Webber.
  - The impact of the appointment of Alex Tedder as Head of Global Equity will also be assessed over the coming months.



# 2 Market Background

The figures below cover the three months, 1 year and 3 years to the end of September 2014.

# **Market Statistics**

Yields as at 30 September 2014	% p.a.
UK Equities	3.34
UK Gilts (>15 yrs)	2.98
Real Yield (>5 yrs ILG)	-0.37
Corporate Bonds (>15 yrs AA)	3.83
Non-Gilts (>15 yrs)	4.15

Absolute Change in Yields	3 Mths %	1 Year %	3 Years %
UK Equities	0.07	-0.07	-0.32
UK Gilts (>15 yrs)	-0.36	-0.43	-0.47
Index-Linked Gilts (>5 yrs)	-0.25	-0.33	-0.53
Corporate Bonds (>15 yrs AA)	-0.33	-0.48	-1.29
Non-Gilts (>15 yrs)	-0.28	-0.36	-0.88

Market Returns Bond Assets	3 Mths %	1 Year %	3 Years % p.a.
UK Gilts (>15 yrs)	7.2	11.4	6.4
Index-Linked Gilts (>5 yrs)	5.9	9.9	7.2
Corporate Bonds (>15 yrs AA)	5.5	11.1	9.2
Non-Gilts (>15 yrs)	5.1	11.3	9.2

\* Subject to 1 month lag

Source: Thomson Reuters and Bloomberg

Market Returns Growth Assets	3 Mths	1 Year %	3 Years % p.a.
UK Equities	-1.0	6.1	13.9
Overseas Equities	3.5	12.3	16.0
USA	6.4	19.3	21.5
Europe	-2.6	5.3	14.6
Japan	3.1	1.2	8.0
Asia Pacific (ex Japan)	2.4	6.6	9.8
Emerging Markets	3.2	6.7	6.1
Frontier Markets	7.1	30.4	16.8
Property	4.7	19.7	9.6
Hedge Funds	0.6	8.0	7.5
Commodities	-7.7	-7.9	-1.4
High Yield	2.0	6.1	10.1
Emerging Market Debt	-0.6	9.7	7.9
Senior Secured Loans	0.4	4.6	7.9
Cash	0.1	0.5	0.5
Change in Sterling	3 Mths %	1 Year %	3 Years % p.a.
Against US Dollar	-5.2	0.1	1.3
Against Euro	2.8	7.3	3.4
Against Yen	2.7	11.9	14.0

Inflation Indices	3 Mths %	1 Year %	3 Years % p.a.
Price Inflation – RPI	0.5	2.3	2.7
Price Inflation – CPI	0.1	1.2	1.3
Earnings Inflation *	0.3	1.2	1.3



# **Market Summary charts**



The graph above shows market returns for the last three years; demonstrating both the medium-term trend and short-term volatility.



Source: Thomson Reuters.

The trend between September 2011 and April 2013 shows falling UK gilt yields, corporate bond yields and the dividend yield on the FTSE All-Share Index. Bond yields rose in the second half of 2013 but declined over the first three quarters of 2014, whilst the dividend yield has remained relatively flat since April 2013.



The table below compares general market returns (i.e. not achieved Fund returns) to 30 September 2014, with assumptions about returns made in the Investment Strategy agreed in 2013.

Asset Class	Strategy Assumed Return % p.a.	3 year Index Return % p.a.	Comment
Developed Equities	8.25	16.9	Significantly ahead of the assumed strategic return. This has increased from 9.8% p.a. reported last quarter as the large equity falls of Q3 2011 are no longer part of the 3 year return. Equity markets rebounded in the final quarter of 2011 as concerns reduced over a possible EuroZone breakup and US GDP slowed less than expected. Over the last 12 months, the developed equity return was 12.3%.
Emerging Market Equities	8.75	6.1	The 3-year return from emerging market equities has improved and moved into positive territory. Like developed markets, market prices corrected after the panic drops of Q3 2011. The 3 year return remains below the assumed strategic return as 2013 returns were affected by negative sentiment from slowing growth and the tapering of the US asset purchase programme.
Diversified Growth	Libor + 4% / RPI + 5%	4.7 / 7.7	DGFs are expected to produce an equity like return over the long term – this is the basis for the Libor and RPI based benchmarks. Low cash rates means that the Libor based benchmark has significantly underperformed the inflation (RPI) based benchmark and the long term expected return from equity. During periods of very strong equity returns, such as the recent three year period, we would expect DGF to underperform equities but deliver a return close to the long term equity assumed strategic return.
UK Gilts	4.5	6.3	Bond returns, despite slight reductions, remain
Index Linked Gilts	4.25	7.2	above the long term strategic assumed return as the fragile nature of the global markets has encouraged
UK Corporate Bonds	5.5	7.8	investors to overweight fixed income.
Overseas Fixed Interest	5.5	-1.8	Well behind the assumed strategic return and has fallen further into negative territory as strong growth and potential inflation acceleration in the US increased yields.
Fund of Hedge Funds	6.0	4.9	Hedge fund returns remain below long term averages and the strategic return, as they are affected by low cash rates. Volatility remains low but returns have improved slightly as hedge funds increase equity exposure
Property	7.0	9.6	Property returns continue to increase above the expected returns, driven by the economic recovery in the US and the UK.

Source: Statement of Investment Principles, Thomson Reuters.

See appendix 1 for economic data and commentary.



# 3 Fund Valuations

The table below shows the asset allocation of the Fund as at 30 September 2014, with the BlackRock Multi-Asset portfolio and the BlackRock property portfolio (assets "ring fenced" for investment in property) split between the relevant asset classes.

	30 June	e 2014	30 Septe	mber 2014	Strategic
Asset Class	Value £'000	Proportion of Total %	Value £'000	Proportion of Total %	Benchmark Weight %
Developed Market Equities	1,592,727	45.7	1,740,605	49.2	40.0
Emerging Market Equities	327,819	9.4	339,745	9.6	10.0
Diversified Growth Funds	346,321	9.9	118,799	3.4	10.0
Bonds	673,456	19.3	778,076	22.0	20.0
Fund of Hedge Funds	164,589	4.7	163,610	4.6	5.0
Infrastructure	-	-	-	-	5.0
Cash (including currency instruments)	116,595	3.4	103,242	2.9	-
Property	264,693	7.6	295,202	8.3	10.0
TOTAL FUND VALUE	3,486,200	100.0	3,539,279	100.0	100.0

- The value of the Fund's assets increased by £53m over the third quarter of 2014 to £3,539m.
- The amount invested in Diversified Growth (DGF) has decreased significantly. This is due to the decision to fully disinvest from the Barings Dynamic Asset Allocation Fund following the departure of the lead fund managers. Almost all proceeds from this sale were invested in the BlackRock Multi Asset portfolio, and the remainder in Cash.
- As a result of this change, the allocation to DGF reduced from 9.9% to 3.4%, with the allocations to Developed Market Equities and Bonds increasing. This takes the exposure further away from the strategic benchmark weight.
- However, when considering the asset allocation within the previously held Barings fund, the allocation to equities and bonds has not changed significantly.
- The search for a replacement DGF manager has commenced.
- Over the quarter the appointment of IFM as infrastructure manager for the Avon Pension Fund was confirmed. IFM's allocation is expected to be met from equities over time, thus reducing the current overweight position.



		30 Jui	ne 2014		30 September 2014	
Manager	Asset Class	Value	Proportion	Net new money	Value	Proportion
		£'000	of Total %	£'000	£'000	of Total %
Jupiter	UK Equities	163,584	4.7	-	163,669	4.6
TT International	UK Equities	183,391	5.3	-	183,858	5.2
Schroder	Global Equities	219,456	6.3	-	222,855	6.3
Genesis	Emerging Market Equities	152,851	4.4	-	154,408	4.4
Unigestion	Emerging Market Equities	174,969	5.0	-	185,337	5.2
Invesco	Global ex-UK Equities	244,970	7.0	-	254,766	7.2
SSgA	Europe ex-UK Equities and Pacific incl. Japan Equities	109,464	3.2	-	110,065	3.1
Pyrford	DGF	117,921	3.4	-	118,799	3.4
Barings	DGF	228,400	6.6	-232,730	0	0.0
MAN	Fund of Hedge Funds	890	0.0	-	706	0.0
Signet	Fund of Hedge Funds	67,005	1.9	-206	65,940	1.9
Stenham	Fund of Hedge Funds	38,056	1.1	-	38,038	1.1
Gottex	Fund of Hedge Funds	58,639	1.7	-	58,926	1.7
BlackRock	Passive Multi- asset	1,038,803	29.8	225,106	1,288,341	36.4
BlackRock (property fund)	Equities, Futures, Bonds, Cash (held for property inv)	44,470	1.3	-30,500	14,913	0.4
RLAM	Bonds	279,336	8.0	-	287,071	8.1
Schroder	UK Property	159,480	4.6	-	166,655	4.7
Partners	Property	108,905	3.1	30,500	139,147	3.9
Record Currency Mgmt	Dynamic Currency Hedging	14,069	0.4	-	1,130	0.0
Record Currency Mgmt 2	Overseas Equities (to fund currency hedge)	22,858	0.7	-	30,851	0.9
Internal Cash	Cash	58,685	1.7	7,831	53,805	1.5
Rounding		-2	-0.2	-	0	0.0
TOTAL		3,486,200	100.0	0	3,539,279	100.0

Source: Avon Pension Fund Data provided by WM Performance Services



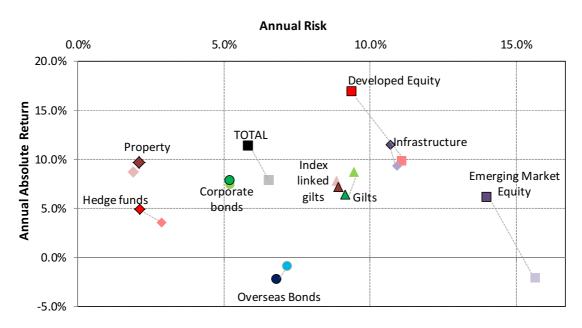
# 4 Performance Summary

# **Risk Return Analysis**

The chart below shows the 3 year absolute return ("Annual Absolute Return") against the 3 year volatility of absolute returns ("Annual Risk"), based on monthly/quarterly (as available) data points in sterling terms, to the end of September 2014 of each of the underlying asset benchmarks, along with the total Fund strategic benchmark. We also show the position as at last quarter, as shadow points.

This chart can be compared to the 3 year risk vs return managers' chart on page 11.

# 3 Year Risk v 3 Year Return to 30 September 2014



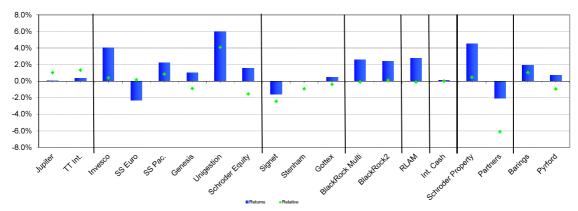
- There has been a large change in the 3 year risk/return characteristics of equities over the quarter, as the equity market slump of Q3 2011 has fallen out of the analysis, which has significantly improved the three year returns of the both developed and emerging market equities.
- Conversely, the 3 year risk/return profile of bonds remained reasonably stable as Q3 2014 returns were positive, akin to Q3 2011.
- Developed equity produced the best 3-year return, of 16.9% p.a. The next highest were Infrastructure (11.5% p.a.) and Property (9.6% p.a.)
- The emerging market equity return improved significantly and is no longer negative, currently standing at 6.1% p.a. The hedge fund index continues to produce steadily improving returns, increasing the three-year return to 4.9% p.a.
- Overseas bonds remains in negative territory and currently is the only negative returning asset class charted.
- In terms of risk, the three-year volatility has fallen for most asset classes in the above chart following the removal of the volatile Q3 2011 period.
- The three-year return on developed equities is significantly above its assumed return; property, gilts, index-linked gilts and corporate bonds remain above their assumed strategic return. Hedge funds and emerging market equities remain below their assumed strategic return, with overseas bonds well below.



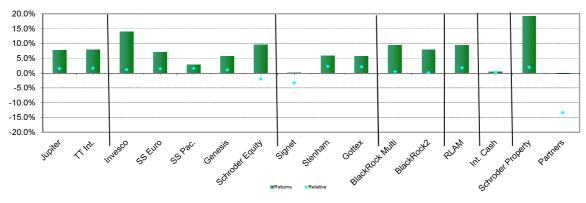
# Aggregate manager performance

The charts below show the absolute return for each manager over the quarter, one year and three years to the end of September 2014. The relative quarter, one year and three year returns are marked with green and blue dots respectively.

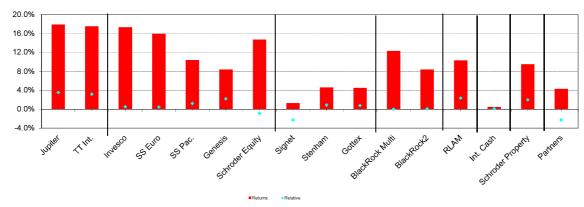
# Absolute and relative performance - Quarter to 30 September 2014



# Absolute and relative performance - Year to 30 September 2014



## Absolute and relative performance - 3 years to 30 September 2014





The table below shows the relative returns of each of the funds over the quarter, one year and three years to the end of September 2014. Returns in blue text are returns which outperformed the respective benchmarks, red text shows an underperformance, and black text represents performance in line with the benchmark.

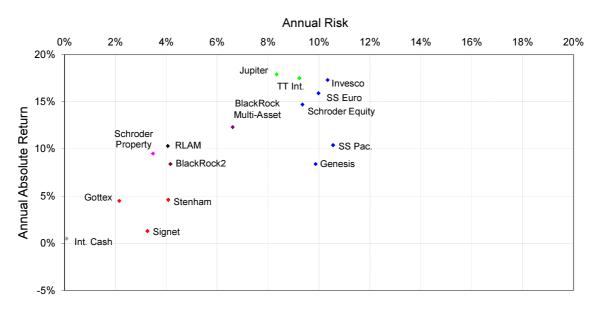
Manager / fund	3 months (%)	1 year (%)	3 years (% p.a.)	3 year performance versus target
Jupiter	+1.0	+1.5	+3.5	Target met
TT International	+1.3	+1.6	+3.2	Target met
Invesco	+0.4	+1.2	+0.5	Target met
SSgA Europe	+0.2	+1.4	+0.4	Target not met
SsgA Pacific	+0.8	+1.6	+1.2	Target met
Genesis	-0.9	+1.1	+2.2	Target met
Unigestion	+4.0	N/A	N/A	N/A
Schroder Equity	-1.6	-2.0	-0.9	Target not met
Signet	-2.4	-3.3	-2.3	Target not met
Stenham	-0.9	+2.2	+0.9	Target met
Gottex	-0.4	+2.0	+0.8	Target met
BlackRock Multi - Asset	-0.1	+0.5	+0.1	Target met
BlackRock 2	+0.1	+0.1	+0.1	Target met
RLAM	-0.1	+1.8	+2.3	Target met
Internal Cash	0.0	+0.1	+0.1	N/A
Schroder Property	+0.5	+2.0	+2.0	Target met
Partners Property	-6.1	-13.4	-2.2	Target not met
Barings	+1.0	NA	NA	N/A
Pyrford	-1.0	NA	NA	N/A



# Manager and Total Fund risk v return

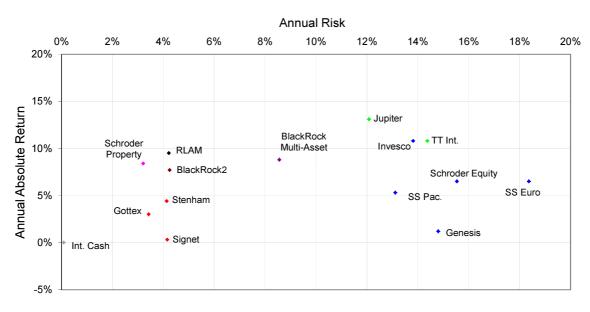
The chart below shows the 3 year absolute return ("Annual Absolute Return") against the 3 year volatility of absolute returns ("Annual Risk"), based on monthly/quarterly (as available) data points in sterling terms, to the end of September 2014 of each of the funds. We also show the same chart, but with data to 30 June 2014 for comparison.

3 Year Risk v 3 Year Return to 30 September 2014



Source: Data provided by WM Performance Services

3 Year Risk v 3 Year Return to 30 June 2014





The managers are colour coded by asset class, as follows:

» Green: UK equities Blue: overseas equities

» Red: fund of hedge funds Black: bonds

» Maroon: multi-asset Brown: BlackRock No. 2 portfolio

Solution Street, Service of the Control of the C

» Green Square: total Fund

- The three-year returns have increases markedly for equities, following the removal of the weak Q3 2011 market returns, and remained reasonably stable for all other funds..
- The UK equity managers' returns increased (Jupiter from 13.1% p.a. to 17.9% p.a. and TT from 10.8% p.a. to 17.5% p.a.) and they remain the best performing funds in absolute terms over three years.
- The other main shifts in the equity funds' three year returns were SSgA Europe (up from 6.5% p.a. to 15.9% p.a.) and Schroder Equity (up from 6.5% p.a. to 14.7% p.a.).
- The hedge fund managers' thee-year returns all improved over the quarter, in particular Gottex (up from 3.0% p.a. to 4.5% p.a.) and Signet (up from 0.3% p.a. to 1.3% p.a.).
- The three-year risk figures have fallen significantly over the third quarter for all equity funds, with the largest change being an 8.4% p.a. fall from SSgA Europe. For the non-equity funds, the risk figures have changed by 1.9% p.a. or less since last quarter. As would be expected, the equity-based funds have the highest volatility and hedge funds, property and fixed interest the lowest, in line with the market returns chart on page 8.
- Over the longer three year period, the three fund of hedge fund managers have underperformed the asset class assumed strategic return, although returns have been improving.
- Jupiter, TT, Invesco, the two SSgA funds, RLAM bonds and Schroder Property have all outperformed the assumed strategic return and also outperformed their benchmarks (SSgA Europe slightly behind target).
- Schroder Equity has outperformed the assumed strategic return, but is below its individual benchmark and target.



# 5 Individual Manager Performance

This section provides a one page summary of the key risk and return characteristics for each investment manager. An explanatory summary of each of the charts is included in the Glossary in Appendix 3, with a reference for each chart in the chart title (e.g. #1). A summary of mandates is included in Appendix 4, which shows the benchmark and outperformance target for each fund.

# **Key points for consideration**

- The absolute and relative performance of Partners Property could be misleading and lead to an unfair negative assessment. The net internal rate of return, which has been 9.3% p.a. since inception, is a more meaningful measure as it properly accounts for the timing of cashflows.
  - » Near term performance can be distorted as the nature of the portfolio generally results in greater costs up front for each individual investment and performance being realised once the investment is sold.
- The Fund has fully disinvested from the Barings Dynamic Asset Allocation Fund following the departure of the lead fund managers.
  - » Since the Fund's disinvestment, the Barings fund has experienced significant cash outflows such that its size has fallen from c. £7bn to £3bn, and the cost of exiting the fund has increased from c. 0.6% to c 0.8%.
  - The proceeds were invested in the BlackRock Multi Asset portfolio in such a way as to broadly replicate the underlying asset allocation of the Barings Fund. However, from the Total Fund asset allocation point of view, these changes mean that there is a significant underweight position to Diversified Growth and overweight positions to equities and bonds.
  - The search for a replacement diversified growth fund manager is currently underway and, once appointed and funded, these over- and underweight positions relative to benchmark will reduce.
- The Fund has confirmed the appointment of IFM as infrastructure manager.
  - This is expected to be funded from the Fund's developed market equity allocation, further reducing the current overweight position to that asset class.
- Unigestion has enjoyed very strong relative performance since inception
  - This is expected given the market environment, where there is a large divergence between the outlook for, and therefore return from, different emerging markets. Unigestion's approach of taking into account macro factors whilst focussing on quality, less risky stocks has benefited relative performance.
  - » Relative performance could suffer over periods where riskier stocks rally but, over the medium and long term, this is expected to be offset from Unigestion's focus on fundamental quality.
- The Schroder Global Equity portfolio continues to underperform its benchmark.
  - » Performance should be monitored closely to assess the impact of the changes made by lead portfolio manager Simon Webber.
  - » The impact of the appointment of Alex Tedder as Head of Global Equity will also be assessed over the coming months.



0.4

0.2

# 5.1 Jupiter Asset Management - UK Equities (Socially Responsible Investing)

Mandate Benchmark		Outperformance Target	Inception Date
UK equities (Socially Responsible Investing)	FTSE All Share	+2%	April 2001
Reason in Portfolio	Reason Manager	Selected	
To provide asset growth as p diversified equity portfolio	investment Dedicated t engagemen Corporate c	bust approach to evaluating S process eam of SRI analysts to research t and voting activities ommitment to SRI investment investment team	n SRI issues and lead
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings
£163,669	4.6	3.8%	55
Relative	returns #1	Tracking error, Inform	nation ratio, Turnover #4
6.0% 5.0% 4.0% 3.0% 2.0% 1.0%	24.0% 20.0% 16.0% 12.0% 8.0% 4.0%	7% 6% 5% 4%	1.4 1.2 1.0 0.8

-12.0%

#### **Performance**

Q4 11 Q1 12 Q2 12 Q3 12 Q4 12 Q1 13 Q2 13 Q3 13 Q4 13 Q1 14 Q2 14 Q3 14

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	0.1	7.7	17.9
Benchmark	-1.0	6.1	13.9
Relative	+1.0	+1.5	+3.5

Source: Data provided by WM Performance Services, and luniter

Dec 11 Mar 12 Jun 12 Sep 12 Dec 12 Mar 13 Jun 13 Sep 13 Dec 13 Mar 14 Jun 14 Sep 14

Turnover (%) [right axis]
Tracking Error - rolling 3 year (% p.a.) [left axis]
Information Ratio - rolling 3 year (times) [right axis]

#### **Comments:**

-2.0%

-3.0%

- Jupiter continues to significantly outperform the 3 year performance target. Due to the nature of the portfolio (as outlined below), we would expect the fund return to exhibit differences relative to the FTSE All Share Index return and we have no concern over the risk taken by the fund.
- The industry allocation has continued to remain considerably different to the benchmark allocation (as expected from Socially Responsible Investing), so the variability of relative returns (tracking error) is expected to be high. At 30 September 2014, Jupiter remained significantly underweight in Oil & Gas, Consumer Goods and Basic Materials, with significant overweight positions in Consumer Services, Telecommunications and Industrials.
- The information ratio remains above 1.0 despite a small fall over the quarter as the three-year relative return decreased from 3.9% p.a. to 3.5% p.a.



# 5.2 TT International – UK Equities (Unconstrained)

Mandate	Benchmark	Outperformance Target	Inception Date	
UK equities (unconstrained)	FTSE All Share	+3-4%	July 2007	
Reason in Portfolio	Reason Manager	Selected		
To provide asset growth as p diversified equity portfolio	Favoured the partnership structure that aligns managers and Fund's interests.  Focussed investment activity and manages its capacity Clear, robust stock selection and portfolio construction process			
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings	
£183,858	5.2	2.6%	52	
Relative returns <sup>#1</sup> Information ratio and Turnover <sup>#4</sup>			o and Turnover <sup>#4</sup>	
0.0% 4.0% 3.0% 1.0% 2.0% 3.0% 4.0% 3.0% 4.0% Quarterly relative return Rolling 3 year relative	24.0% 20.0% 16.0% 12.0% 8.0% 4.0% 9.0% 4.0% 12.0% 13.02 13 Q3 13 Q4 13 Q1 14 Q2 14 Q3 14  return (%p.a.)	50% 40% 30% -10% -20% -30% -40% Dec Mar Jun Sep Dec Ma 11 12 12 12 12 13 13		
Perfo	rmance			

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	0.3	7.8	17.5
Benchmark	-1.0	6.1	13.9
Relative	+1.3	+1.6	+3.2

Source: Data provided by WM Performance Services, and TT International.

- The Fund outperformed its benchmark over the quarter, 1 year and 3 year period. It has achieved its performance target over 3 years.
- The Fund held an overweight position in Consumer Goods and Telecommunications by 3.4% and 1.0% respectively, whilst being underweight in Financials, Utilities, Industrials and Oil & Gas by 5.3%, 2.8%, 2.6% and 2.0% respectively, at the end of the quarter.
- Turnover, over the third quarter, decreased to 21.5% compared to the previous quarter's number of 32.4%.
- The 3 year tracking error (proxy for risk relative to the benchmark) has decreased in Q3 2014, from 3.14% to 2.56%.
- The 3 year information ratio has increased from 0.59 to 1.20, due to a combination of the three-year relative return increasing from +1.7% p.a. to + 3.2% p.a. and the tracking error decreasing.



# 5.3 Schroder – Global Equity Portfolio (Unconstrained)

Mandate		Ве	nchmark	Outperformance Target	Inception Date	
Global Equities	pal Equities (Unconstrained) MSCI AC World Index Free		+4%	April 2011		
Reason in Portf	folio Reason Manager Selected					
To provide asse diversified equit	t growth as part ty portfolio	of	Long term investment philosophy aligned with Fund's goals, commitment to incorporating ESG principles throughout the investment process			
Value (£'000)		% Fu	ınd Assets	Tracking Error	Number of Holdings	
£225,855			6.3	3.1%	N/A	
8.0% 4.0% 1.0% 1.0% 1.0% 3.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4.0% 4						
	3 months	1 year	3 years	The state of the s	M Performance Services, and	
	(%)	(%)	(% p.a.)	Schroder.		
Fund	1.6	9.6	14.7			
Benchmark	3.2	11.8	15.7			
Relative	-1.6	-2.0	-0.9			

# **Comments:**

- The return was below the benchmark over the quarter, producing a 1.6% return against a benchmark return of 3.2%. Over the 1 and 3 year periods, the fund also underperformed its benchmark.
- Stock selection was a positive contributor to relative performance in every region aside from North America, with underperformance in this region more than offsetting the other positive contributions. North America is the largest geographic allocation and the region from which 7 of the Fund's 10 largest holdings are listed.
- Stock selection in consumer sectors was a major detractor, with Walgreens in particular standing out after earnings pressure due to the pricing of Government contracts weighing on the share price.
- Adidas and Harley Davidson both contributed to negative returns after increasing competition and slowing sales affected the share prices respectively. Schroder has subsequently sold its holding in Adidas.
- Nokia and eBay were stand out performers in the portfolio. eBay in particular turned around previous underperformance after a massive rally on the quarter's last day, following news that it would spin off its Paypal business to realise value of its fastest growth division.



# 5.4 Genesis Asset Managers – Emerging Market Equities

Benchmark	Outperformance Target	Inception Date		
MSCI EM IMI TR	-	December 2006		
Reason Manager S	Selected			
part of a  Long term investment approach which takes advantage of evolving growth opportunities  Niche and focussed expertise in emerging markets  Partnership structure aligned to delivering performance rather than growing assets under management				
% Fund Assets	Tracking Error	Number of Holdings		
4.4	3.3%	155		
returns #1  30.0% 20.0% 10.0% -10.0% -20.0% 113 Q2 13 Q3 13 Q4 13 Q1 14 Q2 14 Q3 14	Tracking error, Inform  5% 4% 4% 1% 0% Dec Mar June Sep Dec Mar 11 12 12 12 12 13 13	2.0 1.8 1.6 1.4 1.2 1.0 0.8 0.6 0.4 0.2 0.0 Jun Sep Dec Mar Jun Sep 13 13 13 14 14 14		
	MSCI EM IMI TR  Reason Manager S  art of a Long term into growth oppo  Niche and for Partnership s growing asse  % Fund Assets  4.4  returns #1  30.0%  20.0%  -10.0%  -20.0%	Reason Manager Selected  art of a Long term investment approach which tak growth opportunities  Niche and focussed expertise in emerging Partnership structure aligned to delivering growing assets under management  **Fund Assets**  **Tracking Error**  4.4  3.3%  **Tracking error, Inform**  **Tracking error, Inform**  **June Sep Dec Mar June Sep		

## **Performance**

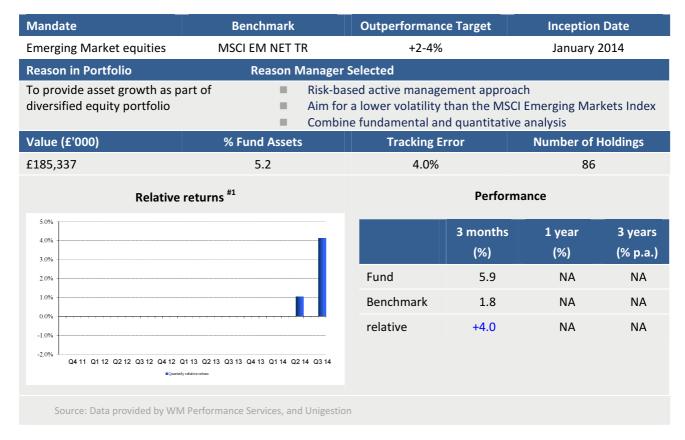
	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	1.0	5.6	8.4
Benchmark	1.9	4.5	6.1
relative	-0.9	+1.1	+2.2

Source: Data provided by WM Performance Services, and Genesis.

- Despite underperforming this quarter, Genesis has achieved material outperformance of the benchmark over 3 years in volatile markets.
- The Fund is overweight to India and South Africa, while underweight to China, South Korea and Brazil, although note that the over and underweights are a result of Genesis' stock picking approach, rather than taking a view on countries.
- The three year tracking error (proxy for risk relative to the benchmark) increased to 3.3% in Q3 2014. The three year information ratio (risk adjusted return), has decreased from 0.9 to 0.7.
- The allocation to Cash (1.2%) decreased compared to the previous quarter (2.4%).
- On an industry basis, the Fund is overweight Consumer Staples (+9.3%), Materials (+4.9%), Health Care (+3.3%) and Financials (+3.1%). The Fund is underweight to Consumer Discretionary (-6.0%), Telecom Services (-5.0%), Energy (-4.6%) and Utilities (-3.2%).



# 5.5 Unigestion – Emerging Market Equities



- The fund outperformed by 4.1% over the quarter. From an industry perspective, the asset allocation effect was +2.3% and stock selection effect was +1.8%.
- The portfolio has achieved the upper end of its outperformance target within a single quarter. This is not a cause for concern and can be explained given the large divergence between returns from different emerging markets and Unigestion's bias for quality, low risk stocks which take into account macro factors.
- The fund could experience periods of underperformance if and when there is a rally in the higher risk stocks but Unigestion would expect to meet the outperformance target by remaining consistent with the investment philosophy.
- On 30 September, the fund was overweight in Taiwan, South Korea and Mexico.
- The Fund is overweight Consumer Staples (+13.4%), Utilities (+7.1%), Telecom Services (+7.0%) and Consumer Discretionary (+1.4%). The Fund is underweight to Financials (-14.4%), Information Technology (-10.2%), and Industrials (-5.3%).



# 5.6 Invesco – Global ex-UK Equities (Enhanced Indexation)

Mandate	Benchmark	Outperformance Target	Inception Date	
Global ex-UK equities enhanced (En. Indexation)	MSCI World ex UK NDR	+0.5%	December 2006	
Reason in Portfolio	Reason Manager	Selected		
To provide asset growth as part of diversified equity portfolio  Robust investment process supported by historical performance record, providing a high level of assurance that the process could generate the outperformance target on a consistent basis  One of few to Offer a Global ex UK pooled fund				
Value (£'000)	% Fund Assets	Tracking Error	Number of Holdings	
£254,766	7.2	1.1%	375	
Relative  6.0% 4.0% 2.0% -4.0% -6.0% Q4 11 Q1 12 Q2 12 Q3 12 Q4 12 Q1 Quarterly relative return Rolling 3 year relative re	20.0% 16.0% 12.0% 8.0% 4.0% 0.0% -4.0% -8.0% -12.0% -16.0% 13 Q2 13 Q3 13 Q4 13 Q1 14 Q2 14 Q3 14	Turnover (right axi	1.8 1.6 1.4 1.2 1.0 0.8 0.6 0.4 0.2 0.0 0.0 0.2	
Perfor	rmance			

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	4.0	14.0	17.3
Benchmark	3.6	12.7	16.7
relative	+0.4	+1.2	+0.5

Source: Data provided by WM Performance Services, and Invesco.

- The Fund has outperformed over the last quarter and is in line with its outperformance target over 3 years.
- The absolute volatility over 1 year has fallen to 8.1% at the end of the third quarter of 2014 when compared to 9.7% at the end of the previous quarter.
- The turnover for this quarter of 7.8% has decreased from 9.9% in the previous quarter. The number of stocks (375) decreased compared to the previous quarter. It remains an appropriate number for the enhanced indexation approach.
- The industry allocation is relatively in line with the benchmark industry allocations. All industry allocations were broadly within +/- 1.1% of benchmark weightings.



# 5.7 SSgA – Europe ex-UK Equities (Enhanced Indexation)

Mandate		Benchn	nark	Outperformance Target	Inception Date	
Europe ex-UK ed (enhanced index	•	FTSE AW Eur	ope ex UK	+0.5%	December 2006	
Reason in Portfo	olio	Rea	son Manager	Selected		
To provide asset diversified equit	•	:	research to develop the model.  Historical performance met the risk return parameters the Fund was seeking.			
Value (£'000)		% Fund A	Assets	Tracking Error	Number of Holdings	
£40,071		1.1		0.7	222	
5.0% 3.0% 1.0% -1.0% Quarterly relative return		3 Q2 13 Q3 13 Q4 13 Q1 13	16.0% 12.0% 8.0% 4.0% 0.0% -4.0% -8.0% 14 Q2 14 Q3 14 hmark return (% p.a.) [right axis]	1.6% 1.6% 1.4% 1.2% 1.0% 1.0% 0.8% 0.6% 0.6% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0		
Performance						
	3 months (%)	1 year (%)	3 years (% p.a.)	Source: Data provided by W	VM Performance Services, and SSgA.	
Fund	-2.3	7.0	15.9	Jource. Data provided by V	vivi i eriorinance services, and sign.	
Benchmark	-2.4	5.5	15.4			

#### **Comments:**

Relative

■ The Fund's return is just short of meeting the performance target over 3 years.

+0.4

- France, Germany and Switzerland make up over 60% of the fund's benchmark the allocation to all three countries is similar to the benchmark allocation.
- The largest sector is financials, at 23.3% of the portfolio.

+1.4

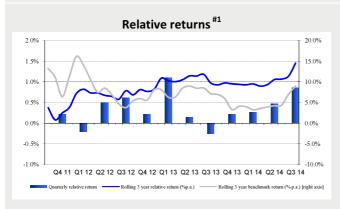
+0.2

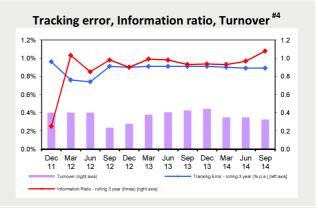
- The total pooled fund size on 30 September 2014 was £40.15m. This means that the Fund is practically the only investor, although the Panel has previously concluded that the Fund could be sustained even if the Avon Pension Fund was the only investor.
- Turnover has decreased from 30.7% to 27.9%, but remains consistent with levels previously seen.
- The tracking error has remained in line with the previous quarter, with the information ratio showing a slight improvement.



# 5.8 SSgA – Pacific incl. Japan Equities (Enhanced Indexation)

Mandate	Benchmark		Outperformance Target	Inception Date
Pacific inc. Japan equities	FTSE AW [	Dev Asia Pacific	+0.5%	December 2006
Reason in Portfolio	1	Reason Manager	Selected	
To provide asset growth as p diversified equity portfolio	-			parameters the Fund was
Value (£'000)	% Fund Assets		Tracking Error	Number of Holdings
£69,993	2.0		0.9	403





#### **Performance**

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	2.2	2.8	10.4
Benchmark	1.4	1.2	9.1
Relative	+0.9	+1.6	+1.2

Source: Data provided by WM Performance Services, and SSgA.

- The Fund's return is exceeding the performance target over 3 years.
- In terms of country allocation, there are no significant deviations away from the benchmark. Just over half of the fund (56.5%) is invested in Japan, increasing from 55.4% last quarter but 0.1% under the benchmark.
- The pooled fund size is £70.08m of which Avon hold £69.93m. As with the European fund, the conclusion has been that the Fund could be sustained even if the Avon Pension Fund was the only investor.
- The fund outperformed over the quarter and it remains ahead of the performance target over the one and three year periods as well.
- Turnover has slightly decreased to 32.5% following a decrease in the previous quarter.
- The information ratio (+1.08) has slightly increased compared to the previous quarter (+0.97).
- The tracking error of the fund has remained the same as it was last quarter.



# 5.9 Record – Active Currency Hedging

Mandate	Benchmark	Outperformance Target	Inception Date
Dynamic Currency Hedge (US Yen and Euro equity exposur	· / N/A	N/a	July 2011

#### **Reason in Portfolio**

## **Reason Manager Selected**

To manage the volatility arising from overseas currency exposure, whilst attempting to minimise negative cashflows that can arise from currency hedging.

- Straightforward technical (ie based on price information) process
- Does not rely on human intervention
- Strong IT infrastructure and currency specialists

# Hedging Return 3.0% 2.5% 2.0% 1.5% 1.0% 0.5% 0.0% 0.5% 2.0% Sep 11 Dec 11 Mar 12 Jun 12 Sep 12 Dec 12 Mar 13 Jun 13 Sep 13 Dec 13 Mar 14 Jun 14 Sep 14 Monthly return — Cumulative return



## **Performance (Total Hedging Portfolio)**

	3 months (%)	1 year (%)	3 years (% p.a.)
Record Hedge	-0.66	2.03	0.91
50% Illustrative Hedge	-1.04	1.81	1.80
Relative	+0.38	+0.22	-0.89

## **Currency Hedging 3 Month Performance in Sterling Terms**

	Start Exposure (£)	End Exposure (£)	Currency Return (%)	50% Hedge Return (%)	Record Hedge Return (%)	Net Return (%)
USD	465,793,892	565,569,255	5.47	-2.63	-1.83	3.64
EUR	190,822,399	198,035,939	-2.69	1.41	1.38	-1.31
JPY	123,474,456	136,434,306	-2.60	1.36	0.86	-1.74
Total	780,090,748	900,039,500	2.23	-1.04	-0.66	1.57

Source: Record Currency Management. Note: Exposures are 1 month lagged. Returns are estimated by JLT.

- Over the quarter, the US dollar strengthened significantly against Sterling whereas the Euro and Yen weakened. Overall, as the majority of the hedging was in US Dollars, the impact of currency hedging has had a detrimental impact, offsetting the positive effect of the Dollar movement.
- Over the quarter, Record has outperformed against a 50% hedge at a total level.
- The overall hedging ratio has decreased due to a significant fall in the Dollar ratio, although both Euro and Yen ratios have increased.
- The increase in mandate size is because the Barings proceeds have been invested in BlackRock passive equities, which are part of the hedging programme.



# 5.10 Pyrford – DGF

Mandate	Benchmark	Outperforman	ice Target	Inceptio	n Date
DGF	RPI + 5% p.a.	0%		19 Novemb	per 2013
Reason in Portfolio	Reason Manage	r Selected			
To provide an equity like the long term but with a volatility.		ation skill between al approach to stoo		and cash	
Value (£'000)	% Fund Assets				
£118,799	3.4				
Rela	ative returns <sup>#1</sup>		Performa	ince	
-0.5%			3 months (%)	1 year (%)	3 years (% p.a.)
-1.0%		Fund	0.7	NA	NA
		Benchmark	1.7	NA	NA
-1.5%		relative	-1.0	NA	NA
-2.0% Q4 11 Q1 12 Q2 12 Q3 12 Q	Q4 12 Q1 13 Q2 13 Q3 13 Q4 13 Q1 14 Q2 14 Q3 14				
Source: Data provided	by WM Performance Services, and Pyrford				

- The Fund produced a positive return over the quarter, albeit below the long term target of RPI + 5% p.a.
- Over the quarter, the portfolio's UK equities lost ground and underperformed against their underlying index, the FTSE All-Share. However, the Fund was driven by its overseas equity allocation which contributed positively to performance returning almost 3%, although much of this can be attributed to a strengthening in the US dollar.
- The Fund's overseas bonds added further to performance over the quarter, outperforming its underlying index. The gain can also be attributed to the strengthening of the US dollar.
- During the quarter, the asset allocation of the portfolio changed. The Fund reduced its equity allocation by 5%. The model allocation is now: equities 30%, fixed income 67%, cash 3%. This reflects the view that there is very little fundamental value in either equities or longer duration quality sovereign bonds and that capital market valuations do not discount the significant structural economic problems and material risks that exist. The focus remains on balance sheet strength, profitability, earnings visibility and value.
- Pyrford continues to adopt a defensive stance within its fixed income holding by owning short duration securities in order to protect the capital value of the portfolio from expected rises in yields. At the end of the third quarter the modified duration of the fixed income portfolio was 2.7 years. During the quarter the portfolio sold out of German bonds, after a decline in yields and invested the proceeds in US Treasuries.



# 5.11 Barings - DGF

Mandate	Benchmark	Outperforman	ice Target	Inceptio	n Date
DGF	3 Month Libor + 4% p.a.	0%		18 Novemb	per 2013
Reason in Portfolio	Reason Manager	Selected			
To provide an equity like the long term but with a volatility.		et allocation acro	ss a range of ass	set classes	
Value (£'000)	% Fund Assets				
£0	0.0				
Rel	ative returns #1		Performa	ance	
3.0%			3 months (%)	1 year (%)	3 years (% p.a.)
2.0%		Fund	1.9	NA	NA
0.0%		Benchmark	0.9	NA	NA
-1.0%		relative	+1.0	NA	NA
	Q4 12 Q1 13 Q2 13 Q3 13 Q4 13 Q1 14 Q2 14 Q3 14  ### Quarterly relative nature				
Source: Data provided	by WM Performance Services, and Baring				

- The Fund exited from the Barings Dynamic Asset Allocation Fund towards the end of the quarter following the announcement in August 2014 that Percival Stanion, Andrew Cole and Shaniel Ramjee were to leave Barings.
- The Fund delivered a modest positive return over the quarter. The portfolio benefited from exposure to overseas developed equities. The fund had positions in the US, Japan and to a smaller extent to Emerging Markets.
- In addition to the positive contribution from overseas developed equities, exposure to alternatives, bonds and commercial property made positive contributions. These strategies added 0.2%, 0.4% and 0.1%, respectively, to the Fund's overall total contribution of 0.8%.
- Like last quarter, despite the Fund's considerable UK equity weighting, the asset class did not contribute as much as the Fund's other developed market equities to the overall absolute performance. The UK suffered due to the higher exposure to weaker sectors such as Materials and Energy as well as numerous stock specific issues such as the widely reported Tesco reporting error.
- There were detractions from forward currency hedging and UK equities with contributions of -0.5% and -0.2%, respectively.



# 5.12 Signet – Fund of Hedge Funds

Mandate	Benchr	nark	Portfolio Volatility (3 yr p.a.)	Inception Date
Fund of Hedge Funds	3 month LIBOR	+3.0%	4.8%	August 2007
Reason in Portfolio	Rea	son Manager	Selected	
To reduce the volatility of the portfolio and increase diversi		Established t	ncome strategy focus eam with strong track record ed other funds in portfolio	
Value (£'000)	% Fund A	Assets	Number of Funds	
£65,940	1.9		25	
Relative	returns <sup>#1</sup>		Monthly relati	ve returns <sup>#2</sup>
4.0% 3.0% 2.0% 1.0% 0.0% 4.0% 4.0% 4.10M Quarterly relative return Rolling 3 year relative return Rolling 3 year relative return		7.5% 5.0% 2.5% 0.0% -2.5% -5.0% -7.5% -10.0% 4 Q2 14 Q3 14 hmark return (% p.a.) [right axis]	2.0% 0.0% 2.0% 0.0% 0.0% 0.0% 0.0% 0.0%	13 O2 13 O3 13 O4 13 O1 14 O2 14 O3 14
Hedge fund strategies	and source of re	eturn <sup>#6</sup>	Correlation w	ith indices <sup>#7</sup>
Fixed Income Arbitrage G	istress Securities E	Jun-14 Sep-14 Event Driven Other Fontfolio return		15% m - quarterly (%)
Perfor	mance			
3 months (%)	1 year (%)	3 years (% p.a.)	Source: Data provided by WM P Signet.	erformance Services, and
Fund -1.6	0.1	1.3		
Benchmark 0.9	3.5	3.7		

- Signet has underperformed over the quarter, 1 year and 3 years.
- In particular, the rolling 3 year performance has remained behind the benchmark since Q2 2012.
- Only three strategies contributed positively to Signet's performance, the highest contributor being Global Macro (0.13%) and. The worst contribution came from Event Driven strategies (-0.80%) over the quarter.
- There is little correlation between this Fund and cash or non-gilt bonds, but a weak correlation with global equities. This suggests that this Fund acts as a good diversifier to other asset classes.



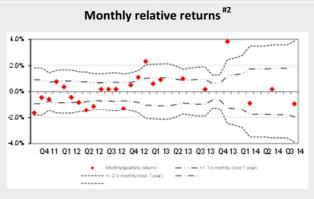
# 5.13 Stenham - Fund of Hedge Funds

Mandate	Benchmark	Portfolio Volatility (3 yr p.a.)	Inception Date
Fund of Hedge Funds	3 month LIBOR +3.0%	3.5%	August 2007
Reason in Portfolio	Reason Manager	Selected	
To reduce the volatility of the portfolio and increase divers	ification equity, globa ■ Established t	Ilti-strategy approach, concen Il macro and event driven stra eam, strong track record at so ed other funds in portfolio	tegies
Value (£'000)	% Fund Assets	Number of Funds Over The Period	

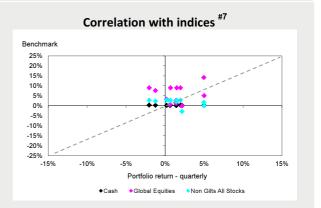
19

£38,038 1.1 Relative returns #1 4.0% 10.0% 10.0% 7.5% 7.5%





# Hedge fund strategies and source of return #6 4% 3% Dec-11 Mar-12 Jun-12 Sep-12 Dec-12 Mar-13 Jun-13 Sep-13 Dec-13 Mar-14 Jun-14 Sep-14 Event Driven Global Macro Long/short Equity Portfolio return Relative Value Long Volatility



# **Performance**

	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	-0.1	5.8	4.6
Benchmark	0.9	3.5	3.7
Relative	-0.9	+2.2	+0.9

Source: Data provided by WM Performance Services, and Stenham.



- Stenham has outperformed the target over one year and three years.
- The three year performance has improved from 4.4% p.a. to 4.6% p.a. and remains ahead of the benchmark.
- Positive contributions to the quarterly absolute return came from Global Macro (1.0%). Long/Short Equity, Event Driven and Relative Value contributed negatively.
- The allocation to the Long / Short Equity makes up 42.0% of the total Fund allocation, with Global Macro and Event Driven at approximately 20% each. The allocation to Cash remained stable over the quarter.
- The number of funds increased by one to 18.
- There is no clear correlation between this Fund and cash, global equities or non-gilt bonds. This suggests that this Fund acts as a good diversifier to the Avon Pension Fund's other asset classes.



# 5.14 Gottex - Fund of Hedge Funds

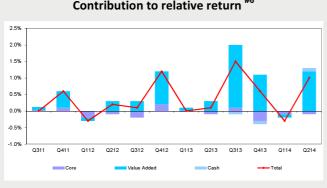
Mandate		Benchn	mark	Portfolio Volatility (3 yr p.a.)	Inception Date
Fund of Hedge F	unds	3 month LIB	OR +3.0%	2.5%	August 2007
Reason in Portfo	olio	Rea	son Manager	Selected	
To reduce the vo	•		Established t	t neutral investment stra eam, strong track record ed other funds in portfol	
Value (£'000)		% Fund A	Assets	Number of Funds	
£58,926		1.7	1	Not available	
	Relative ı	returns <sup>#1</sup>		Monthly	relative returns <sup>#2</sup>
7.5% 5.0% 2.5% 0.0%			7.5% 5.0% 2.5% 0.0%	20%	
-5.0% -7.5% -10.0% Q4 11 Q1 12 Q2	2 12 Q3 12 Q4 12 Q1	13 Q2 13 Q3 13 Q4 13 Q1 13 turn (%p a.) ————Rolling 3 year benc	-5.0% -7.5% -10.0% 14 Q2 14 Q3 14 chmark return (% p.a.) [right axis]		arlarly roturns
-5.0% -7.5% -10.0% Quarterly relative return	Rolling 3 year relative re		-7.5% -10.0% 14 Q2 14 Q3 14 chmark return (% p.a.) [right axis]	Q411 Q112 Q212 Q312	
-5.0% -7.5% -10.0% Q4 11 Q1 12 Q2	Rolling 3 year relative re nd strategies  2 sep-12 Dec-12 Mar-13 tages as	turn (%p.a.) Rolling 3 year benc	-7.5% -10.0% 14 Q2 14 Q3 14 chmark return (% p.a.) [right axis] eturn #6	Correlat  Benchmark 25% 20% 15% 10% 5% 0% -10% -15% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55% -10% -55%	athly nauns thy (over 1 yeak)  tion with indices #7
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-5.0% -7.5% -10.0% Q4 11 Q1 12 Q2 Quarterly relative return  Hedge fun  4% -3% -3% -1% -2% -1% -1% -0% -1% -0% -1% -0% -1% -0% -0% -0% -0% -0% -0% -0% -0% -0% -0	Rolling 3 year relative re nd strategies  2 Sep-12 Dec-12 Mar-13  andrages andrage	dun-13 Sep-13 Dec-13 Mar-14  Jun-13 Sep-13 Dec-13 Mar-14  Equites Med Divideges	-7.5% -10.0% 14 Q2 14 Q3 14 chmark return (% p.a.) [right axis]  eturn #6	Correlat  Benchmark 25% 20% 15% 10% 5% -10% -15% -10% -15% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5% -10% -5%	tion with indices #7  **To markly (over 1 year)**  **To markly (over 1 yea
-5.0% -7.5% -10.0% Q4 11 Q1 12 Q2 Quarterly relative return  Hedge fun  4% -3% -3% -1% -2% -1% -1% -0% -1% -0% -1% -0% -1% -0% -0% -0% -0% -0% -0% -0% -0% -0% -0	Rolling 3 year relative read strategies  2 Sep-12 Dec-12 Mar-13  Perfor  3 months	and source of real and source of	-7.5% -10.0% 14 Q2 14 Q3 14 chmark return (% p.a.) [right axis] eturn #6  4 Jun-14 Sep-14 - Creat - Tal Risk Furds  3 years	Correlat  Benchmark 25% 15% 10% 5% 0% -15% -10% -15% -15% -10% -55% -15% -10% -55% -15% -10% -55% -15% -10% -55% -10% -10% -10% -10% -10% -10% -10% -10	tion with indices #7  **By (lover 1 year)**
-5.0% -7.5% -10.0% Quarterly relative return  Hedge fun  4% -4% -3% -3% -1% -1% -1% -1% -1% -1% -1% -1% -1% -1	Rolling 3 year relative read strategies  2 Sep-12 Dec-12 Mar-13  Perfor 3 months (%)	Jun-13 Sep-13 Dec-13 Mar-14 Equites With Standard Standards  The Standard Stan	7.5% -10.0% 14 Q2 14 Q3 14 chmark return (% p.a.) [right axis] eturn #6  4 Jun-14 Sep-14 - Craft - Dates and Securities - Tail Rick Frods  3 years (% p.a.)	Correlat  Benchmark 25% 15% 10% 5% 0% -15% -10% -15% -15% -10% -55% -15% -10% -55% -15% -10% -55% -15% -10% -55% -10% -10% -10% -10% -10% -10% -10% -10	tion with indices #7  **Body orders**  **The control of the contro

- The Fund has a diverse range of strategy exposures, Fundamental MN Equity is the largest exposure at 15.7%, with Event Driven, Asset Backed Securities, Long-Short Credit and Mortgage Backed Securities each over 10%.
- Exposure to Fundamental Equity was reduced by 2.9% in favour of asset-backed and options arbitrage strategies.
- Gottex have outperformed their target over 12 months and 3 years.
- There is no clear correlation between this Fund and cash or non-gilt bonds, and a weak correlation with global equities. This suggests that this Fund acts as a good diversifier to the Avon Pension Fund's other asset classes.



# 5.15 Schroder – UK Property

Mandate	Benchmark	Outperformance Target	Inception Date
UK property	IPD UK pooled	+1.0%	February 2009
Reason in Portfolio	Reason Manager	Selected	
To reduce the volatility of the portfolio and increase diversifi	cation performanc  Team thoug property ma Schroders d	ole track record of delivering co e. h small is exclusively dedicated anagement but can draw on the irect property team. Ired and research orientated in	I to UK multi-manager e extensive resources of the
Value (£'000)	% Fund Assets	Tracking Error	Number of Funds
£166,655	4.7	Not available	14
Relative re	eturns <sup>#1</sup>	Asset Allo	ocation <sup>#5</sup>
15.0% 10.0% 5.0% -10.0% -15.0% Q4 11 Q1 12 Q2 12 Q3 12 Q4 12 Q1 13 Quarterly relative return Rolling 3 year relative return	15.0% 10.0% 5.0% 0.0% -5.0% -10.0% -15.0% Rolling 3 year benchmark return (% p.a.) [right axis]	100% 90% 80% 60% 60% 60% 60% 60% 60% 60% 60% 60% 6	□ Retail Warehouses □ Central Lon. Offices ■ Alternatives □ Cash
Contribution to re	elative return <sup>#6</sup>	Perfor	mance
2.5% -		3 months (%)	1 year 3 years (%) (% p.a.)



	3 months (%)	1 year (%)	3 years (% p.a.)
Fund	4.5	19.1	9.5
Benchmark	4.0	16.8	7.4
relative	+0.5	+2.0	+2.0

Source: Data provided by WM Performance Services, and Schroders.



- Schroder were appointed to manage UK Property on a segregated, multi-manager basis. The investments held within the underlying funds are primarily direct, although some managers might use listed securities for diversification.
- Over the quarter, the fund outperformed the benchmark mainly due to strong returns from value add holdings, with a contribution also from core fund holdings.
- Cash offset this outperformance to come extent as would be expected in positive markets. Cash was a relatively large holding at the end of the quarter following the sale of Standard Life Investments UK Shopping Centre Trust for approximately £5.8 million.
- The strongest contributor continued to be the Industrial Property Investment Fund (IPIF), followed by the Metro Property Unit Trust.
- Continuing from the last quarter, value add funds made the largest contribution over 12 months, in particular the West End of London PUT. This was partly redeemed over the latest quarter following its strong performance.
- The three year performance remains strong, exceeding the benchmark by 2.0% per annum.
- They are looking to increase exposure to the industrial sector and invest in the ex-central London office market.
- Schroder expect property returns of 6-7% p.a. between end-2014 and end-2018, subject to the continuing growth of the UK economy. They see a risk that increasing interest rates will affect capital values in 2016-2017.



# 5.16 Partners – Overseas Property

Reason in Portfolio	Reason Manager Selected
To reduce the volatility of the Growth portfolio and increase diversification	<ul> <li>Depth of experience in global property investment and the resources they committed globally to the asset class.</li> <li>The preferred structure for the portfolio was via a bespoke fund of funds (or private account) so the investment could be more tailored to the Fund's requirements.</li> </ul>

- The mandate awarded to Partners by the Fund commenced in August 2009, although draw downs are being made gradually over time, and the full extent of the Fund's commitment has not yet been invested.
- Partners invest in direct, primary and secondary private real estate investments on a global basis.
- The data below is as at 30 June 2014 due to availability of information at the time of writing.

# Portfolio update

To date, Partners have drawn down approximately £118 million. A total of £2.26 million was drawn down over the quarter, across Real Estate Secondary 2009, Global Real Estate 2008 and Global Real Estate 2011. The draw downs commenced in September 2009.

The funds invested to date have been split by Partners as follows:

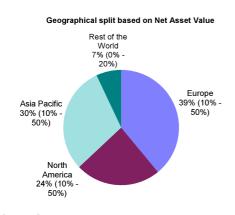
Partners Fund	Total Drawn Down (£ Million)	Net Asset Value as at 30 June 2014 (£ Million)	Since Inception Net IRR
Real Estate Secondary 2009	18.15	19.94	13.2
Global Real Estate 2008	31.01	25.44	8.1
Asia Pacific and Emerging Market Real Estate 2009	13.83	12.33	8.1
Distressed US Real Estate 2009	14.75	11.16	10.0
Global Real Estate 2011	21.60	21.08	8.6
Direct Real Estate 2011	10.49	10.95	8.4
Real Estate Secondary 2013	3.24	3.79	21.8
Global Real Estate 2013	5.16	4.95	0.5
Total	118.24	109.64	9.3

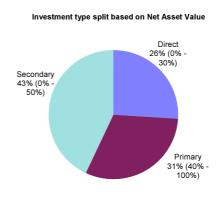
Source: Partners. (adjusted for cash flows), the above is Partners' valuation as at 30 June 2014.

The Net IRR is as expected, and in line with the mandate expectation. It is calculated using the net asset value, cash returned and the amount drawn down.



The investments in the funds noted above have resulted in a portfolio that was, as at 30 June 2014, split regionally as shown in the chart on the left below, and across different investment types as shown on the right. We show in brackets for each region the current guideline allocations to each region that are in place for the Fund's portfolio.





Source: Partners

This quarter, the allocation has increased to Asia Pacific (from 27% to 30%) with a corresponding decrease Europe (from 42% to 39%). The allocation decreased in North America (from 25% to 24%) and Asia Pacific (from 29% to 27%). These remain within the guidelines.

The exposure to Secondary has decreased by 6% this quarter, with both Primary and Direct increasing by 3%. Primary exposure continues to be below the guidelines. Short-term deviation from the guidelines are expected whilst the amount drawn-down is below target, and we do not believe the current positioning to be of concern.

## **Performance**

Distributions since inception total £29.36m, with distributions worth £2.14m over the most recent quarter.

Performance of Partners is lagged by 1 quarter. Over Q2 2014, the manager produced a return of -2.1% compared to the benchmark of 4.3%. However, note that the net IRR quoted on the previous page is a better measure of performance than the quarterly WM return.

For this type of mandate a more appropriate measure of performance is the net IRR rather than the index due to the longer term value-add and opportunistic strategies of the Partners mandate when compared to a more 'core' buy and hold approach represented by the index.

In particular, the impact of timing of distributions is reflected within the net IRR. In addition, short term figures can be distorted as the nature of the portfolio generally results in greater costs up front for each individual investment and performance being realised once the investment is sold. This can either enhance or subdue short term performance depending on if there is any bias over that period to distributions or investments.

There will also be differences between IRR and the index because the geographies and strategies are different to the benchmark, currency fluctuations and the dilution effect of new money being invested.



# 5.17 Royal London Asset Management – Fixed Interest

<b>Mandate</b>	Benchmark	Outperformance	Target	Inceptio	n Date
IK Corporate Bonds	Boxx £ non-Gilts all maturities	+0.8%		July 2	007
eason in Portfolio	Reason Manager S	Selected			
o maintain stability in the Fund as part of a diversified fixed income portfolio	Focus researce inefficiencies	arch strategy to ge ch on unrated bond more prevalent means can be flexi	ds provided a	"niche" wher	re price
'alue (£'000)	% Fund Assets	Number of Ho	ldings		
287,071	8.1	n/a			
Relative retu	ırns <sup>#1</sup>	ı	Performance	v fund size #3	
6.0% 4.0% 2.0% -2.0% -4.0% -6.0% -8.0% Q4 11 Q1 12 Q2 12 Q3 12 Q4 12 Q1 13 Q2	10.0% 5.0% 0.0% -5.0% -10.0% 13 Q313 Q413 Q114 Q214 Q314			lar-13Jun-13Sep-13Dec-1	
Relative Maturity  Relative Maturity  Relative Maturity  15% 10% 15% -10% -15% -20% Sep-11Dec-11Mar-12Jun-12Sep-12Dec-12Mar-  Short: < 5 years Medium: 5-10 years Medium: 5-10 years Medium:	-13Jun-13Sep-13Dec-13Mar-14Jun-14	40% 30% - 20% - 10% - - 10% - - 20% - - 30% - - 40%	r-12Jun-12Sep-12Dec-1		Dec-13Mar-14Jun-14
Relative Maturity  20% 15% 0% -5% -10% Sep-11Dec-11Mar-12Jun-12Sep-12Dec-12Mar-	exposure #8  13Jun-13Sep-13Dec-13Mar-14Jun-14  dium: 10-15 years = Long: >15 years	40% 30% 20% 10% -10% -20% -30% -40% Sep-11Dec-11Ma	elative Rating	gs exposure #5  12Mar-13Jun-13Sep-13D  quivalent) = A (  Grade Ott	Dec-13Mar-14Jun-14
Relative Maturity  20% 15% 10% -5% -10% -15% -20% Sep-11Dec-11Mar-12Jun-12Sep-12Dec-12Mar-  Short: < 5 years Medium: 5-10 years Medium:  Duration  8.0 7.9 7.8 7.7	exposure #8  13Jun-13Sep-13Dec-13Mar-14Jun-14  dium: 10-15 years = Long: >15 years	40% 30% 20% 10% -10% -20% -30% -40% Sep-11Dec-11Ma	r-12Jun-12Sep-12Dec-1 lent) AA (or ed	gs exposure #5  12Mar-13Jun-13Sep-13D  quivalent) = A (  Grade Ott	Dec-13Mar-14Jun-14
Relative Maturity  20% 15% 10% -10% -15% 20% Sep-11Dec-11Mar-12Jun-12Sep-12Dec-12Mar- 20% Short: < 5 years Medium: 5-10 years Medium:  Duration  8.0 7.9 7.8	exposure #8  13Jun-13Sep-13Dec-13Mar-14Jun-14  dium: 10-15 years = Long: >15 years	40% 30% 20% 10% -10% -20% -30% -40% Sep-11Dec-11Ma	r-12Jun-12Sep-12Dec-1 lent) AA (or ed lent) Sub-inv.  Perform 3 months	gs exposure #5  12Mar-13Jun-13Sep-13D  quivalent)	Dec-13Mar-14Jun-14 or equivalent) ner
Relative Maturity  20% 15% 10% -10% -10% -15% Sep-11Dec-11Mar-12Jun-12Sep-12Dec-12Mar-  Short: < 5 years Medium: 5-10 years Medium:  Duration  8.0 7.9 7.8 7.7 7.6	exposure #8  13Jun-13Sep-13Dec-13Mar-14Jun-14  dium: 10-15 years = Long: >15 years	R  40% 30% 20% 10% -10% -20% -30% Sep-11Dec-11Ma  AAA (or equiva  BBB (or equiva	r-12Jun-12Sep-12Dec-1 lent) AA (or ex Sub-inv.  Perform 3 months (%)	gs exposure #5	Dec-13Mar-14Jun-14 or equivalent) ner  3 years (% p.a.)
Relative Maturity  20% 15% 10% -5% -10% -5% -20% Sep-11Dec-11Mar-12Jun-12Sep-12Dec-12Mar-  Short: < 5 years Medium: 5-10 years Medium:  Duration  8.0 7.9 7.8 7.7 7.6 7.5 7.4	exposure #8  -13Jun-13Sep-13Dec-13Mar-14Jun-14  tium: 10-15 years = Long: >15 years  #10	40% 30% 20% 10% -10% -20% -30% -40% Sep-11Dec-11Ma  AAA (or equive BBB (or equive	r-12Jun-12Sep-12Dec-1 lent) AA (or exclent) Sub-inv.  Perform  3 months (%) 2.8	gs exposure #5  12Mar-13Jun-13Sep-13D  quivalent)	3 years (% p.a.)

Note that the charts above are as at 30 June 2014 due to availability of data at the time of writing. Performance is to 30 September 2014.



### **Comments:**

- RLAM have maintained a consistent philosophy for some time to be significantly underweight to AAA and to a lesser extent AA and A rated bonds, and overweight BBB and unrated bonds. This has benefited performance and resulted in significant outperformance at the high end of expectations for a mandate of this type.
- Under this philosophy, the fund has outperformed over one year and three year periods.
- Performance relative to the benchmark may be volatile in the short term due to RLAM's allocation to unrated bonds. These investments are not necessarily riskier or "junk status" and RLAM place their own rating on the bonds using their own research.



### 5.18 BlackRock - Passive Multi-Asset

Mandate	Benchmark	Outperforman	ice Target	Inception	n Date
Passive multi-asset k	In line with customised penchmarks using monthly mean fund weights	0%		April 2	003
Reason in Portfolio	Reason Manager	Selected			
To provide asset growth as pa diversified portfolio		ow cost market ex ient way for rebal le portfolio			
Value (£'000)	% Fund Assets				
£1,288,341	36.4				
Relative r	eturns <sup>#1</sup>		Asset Alloca	tion <sup>#5</sup>	
Quarterly relative return ——Rolling 3 year relative return ——Rolling 3 year relative return Contribution to a		90%	-12 Sep-12 Dec-12 Mar-13 .  ©Canada Equi s	ies INorth A s IPac Ri IGlobal	American Equities m Equities
12%			3 months	1 year	3 years
8%			(%)	(%)	(% p.a.)
4%-2%		Fund	2.6	9.4	12.3
2%		Benchmark	2.7	8.9	12.2
·	Jun-13 Sep-13 Dec-13 Mar-14 Jun-14 Sep-14 American Equities European Equities  Em Equities  Bonds	relative	-0.1	+0.5	+0.1
	Performance Services, and BlackRock				

### **Comments:**

- Being a passive mandate, with a customised benchmark based on the monthly mean fund weights, there is nothing unusual arising in risk and performance.
- The positive absolute return was the result of both equities and bonds rising over quarter.
- The magnitude of the relative volatility in the portfolio remains small.



### 5.19 BlackRock No.2 – Property account ("ring fenced" assets)

Mandate	Benchmark	Outperformar	ice Target	Inceptio	n Date
Overseas property	Customised benchmarks using monthly mean fund weights	0%		Septembe	er 2009
Reason in Portfolio	Reason Managei	Selected			
This portfolio was create assets intended for inve Property.		vere the Fund's pa most efficient solu	•	_	
Value (£'000)	% Fund Assets				
£14,913	0.4				
Relative returns <sup>#1</sup> Performance					
2.0%	7.0%		3 months (%)	1 year (%)	3 years (% p.a.)
0.5%	4.0%	Fund	2.4	7.9	8.4
0.0%	1.0%	Benchmark	2.3	7.8	8.3
-0.5%	2.0%	relative	+0.1	+0.1	+0.1
-1.0% Q4 11 Q1 12 Q2 12 Q3 12 Q 12 Q3 12 Q Quarterly relative return Rolling 3 1	-5.0% 14 12 Q1 13 Q2 13 Q3 13 Q4 13 Q1 14 Q2 14 Q3 14  Rolling 3 year benchmark return (% p.a.) [right axis]				
Source: Data provided b	by WM Performance Services, and BlackRoo	ck			

### **Comments:**

■ Each of the three main asset allocation holdings (UK Equity futures, US Equity and UK Gilts) generated positive absolute returns.



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### Appendix 1: Market Events

Asset Class	What happened?				
	Positive Factors	Negative Factors			
UK Equities	Scotland voted to stay as part of the UK's political union. This cleared months of uncertainty over potential negotiations of sharing the nation's debts and assets that had weighed on investors' confidence.  The Office for National Statistics	<ul> <li>Consumer confidence in the UK edged down as reflected by the GfK Consumer Confidence Index which declined in September to −1 from 1 in August. The gauge, which had recovered sharply early in the year, slipped on concerns that economic growth would not benefit the personal finances of people in Britain.</li> <li>Despite steady economic growth, the ONS figures indicate that the country's current account deficit widened from 4.7% of GDP in Q1 2014 to 5.2% in Q2 2014.</li> </ul>			
Overseas Equiti	ies:				
North America	in business spending, US GDP grew at an annualised rate of 4.6% in Q2 2014, marking the fastest pace of growth in two years. The growth rate has now exceeded 3.5% in three of the past four quarters.  The unemployment rate fell to 5.9% in September, marking the first time	<ul> <li>As the Federal Reserve's quantitative easing program is due to end in Q4 2014, the timing of the first interest rate hike remains a headwind for the equity markets in the near term. While the market expects interest rates to start inching upward towards mid 2015, Janet Yellen has often emphasised that any such move will depend on the strength of economic data.</li> <li>Labour force participation rate fell to 62.7% in September—the lowest reading since February 1978. A lower participation rate implies that fewer people are looking for work, limiting an economy's ability to grow.</li> </ul>			



Asset Class	What happened?				
,	Positive Factors	Negative Factors			
Europe	<ul> <li>In response to a continued decline in inflation, employment and production readings, the European Central Bank (ECB) cut its benchmark interest rate to 0.05%, and reduced the deposit rate to -0.2% in September 2014. Moreover, they announced a programme to buy asset-backed securities later this year.</li> <li>Equities were buoyed in the latter half of Q3 2014 as expectations rose that the ECB will announce a full-fledged quantitative easing program in the near term. Policymakers have hinted that the bank stands ready to try any unconventional measures to avert the threat of deflation in the Euro area.</li> </ul>	<ul> <li>Eurozone equities posted negative returns over Q3 2014 as macro-economic data released during the period further substantiated that the region's fragile economic recovery was slowing. In addition, worries over the volatile situation in Ukraine and the potential impact of sanctions on Russia weighed on the region's equities.</li> <li>Eurozone GDP recorded zero growth in Q2 2014. Weakness in France and Germany, which together contribute approximately two-thirds of the output in the region, offset gains in some of the other countries such as Portugal and Spain. Moreover, inflation fell to 0.3% in September from 0.4% in August, fuelling fears that deflationary pressures may dampen the region's economic recovery.</li> </ul>			
Japan	<ul> <li>Corporate earnings for Q2 2014 beat analysts' estimates—a trend held for seven consecutive quarters. The Yen, meanwhile, hit a multi-year low of JPY 108 versus the US dollar during the quarter. This weakness in the Yen is expected to further boost the profitability of export-oriented companies.</li> <li>Japan's public pension funds, including the USD 1.2 trillion Government Pension Investment Fund, sold Japanese government bonds worth USD 10.1 billion during the April to June quarter. This was in line with the recently announced portfolio reallocation to move its assets away from low-yielding bonds into equities.</li> </ul>	<ul> <li>The sales tax hike in April continued to adversely impact economic data released during the Q3 2014. Q2 2014 GDP contracted sharply by 7.1% on an annualised basis—the largest since 2009. The effect of the hike in levy was widespread with consumption and capital spending falling by 5.1% each during the quarter.</li> <li>The Bank of Japan (BoJ) kept monetary policy unchanged, maintaining its current annual expansion rate of JPY 60-70 trillion. However, analysts expect that the BoJ would have to undertake further easing to reach its inflation target of 2%.</li> </ul>			



Asset Class	What happened?					
1	Positive Factors	Negative Factors				
Asia Pacific	<ul> <li>A rally in Indian stocks continued following the election of a new government and the indices gained another 4.8% over Q3 2014. A better-than-expected GDP growth rate of 5.7% for Q2 2014 compared with 4.6% growth witnessed in Q1 2014 indicates that growth may be picking up pace. Also, Standard and Poor's raised the outlook for India's "BBB-minus" rating to "stable" from "negative" towards the end of September 2014.</li> <li>South Korea recorded its 32nd consecutive month of trade surplus owing to strong exports, which grew by 6.8% year-on-year in September. The Korean government announced a stimulus package of USD 40 billion in July to stimulate the economy and unveiled a new tax plan prodding cash-hoarding companies to spend more in wages and dividends or face extra taxes.</li> </ul>	<ul> <li>Asia Pacific (excluding Japan) equities ended the quarter marginally lower as strong economic data coming out of the US and resulting expectations of an interest rate hike by the Federal Reserve concerned the markets.</li> <li>Stocks fell marginally in Hong Kong over the quarter, with most losses arising in September, as the pro-democracy movement in the city gathered momentum and culminated into street protests towards the end of the quarter.</li> </ul>				
Emerging Markets	<ul> <li>Chinese equities performed positively during the quarter amidst mixed economic data. Exports grew by 9.4% in August, while imports fell by 2.4%, further inflating the country's trade surplus. Although the HSBC Purchasing Managers Index (PMI) fell to a three-month low, it managed to remain in the expansionary territory, recording 50.2 in August.</li> <li>Standard &amp; Poor's upgraded its debt rating for Greece from 'B-minus' to 'B' in September citing that the fiscal reform efforts are yielding results and the economy remains on track to emerge from a six-year recession next year.</li> </ul>	For the first time in history, the Russian Rouble fell below the psychological 40-level mark versus the US dollar under the weight of Western sanctions. Russian firms shut out of capital markets due to these sanctions have been purchasing dollars, pushing the Rouble down by approximately 18% since the start of the year.				



Asset Class	What happened?				
, i	Positive Factors	Negative Factors			
Gilts	<ul> <li>Growth expectations in the UK remain strong. However, of the three major sectors (services, construction and manufacturing), services and manufacturing industries have been a drag over the quarter. The monthly Markit/CIPS PMI for the services sector dropped to 58.7 in September from 60.5 in August. Manufacturing output rose by 0.1% in August, down from growth of 0.3% in July.</li> <li>Modest Inflation and more-thanestimated spare capacity in the labour market have been restricting the Bank of England (BoE) to undertake interest rate hikes.</li> </ul>	■ Gilt prices slipped beginning September 2014 on account of the Scottish Independence referendum. It was speculated that a vote in favour of Scottish independence could result in economic uncertainty in the UK.			
Index Linked Gilts	■ With limited issuance of new index- linked gilts and investors continuing to seek inflation protection, demand for index-linked gilts remains high, thus supporting prices.	<ul> <li>The UK consumer price index grew by a modest 1.6% and 1.5% in July and August 2014 respectively, down from 2.0% in December 2013.</li> <li>In an environment where central banks are able to control inflation within a target range, there is limited upside to the return expectations on these instruments.</li> </ul>			
Corporate Bonds	Investment grade credit continues to be an attractive asset class. Central bank policies remain supportive, while regulatory action is forcing banks to improve their creditworthiness. Also, bond defaults remain low as corporates are increasingly reporting improved operational performance.	■ The reduction in credit spreads over the past few months leaves little room for any further contraction.			
Property	<ul> <li>UK commercial property values rose by 0.9% in August 2014, albeit at a moderated pace as compared with the previous two months. The values have now risen by 12.8% over 16 months of consecutive growth.</li> <li>Construction PMI rose to 64.2 in September 2014 from 64.0 in August 2014, the highest reading since January 2014.</li> </ul>	Residential real estate in the UK declined by 0.2% in September 2014, following 16 consecutive months characterised by price increases. The new affordability tests (MMR) introduced in April for house buyers are influencing this, leading to a drop in the number of mortgage approvals to 64,212 in August 2014—the weakest reading since May 2014.			



### **Economic statistics**

	Quarter to 30 September 2014		Year to 30 September 2014			
	UK	Europe <sup>(1)</sup>	US	UK	Europe <sup>(1)</sup>	US
Real GDP growth	0.7%	n/a	0.9%	3.0%	n/a	2.3%
Unemployment rate	6.3%	11.5%	5.9%	6.3%	11.5%	5.9%
Previous	6.5%	11.6%	6.1%	7.7%	11.1%	7.3%
Inflation change <sup>(2)</sup>	0.1%	-0.1%	-0.1%	1.2%	0.3%	1.7%
Manufacturing Purchasing Managers' Index	51.6	50.3	56.6	51.6	50.3	56.6
Previous	57.5	51.8	55.3	56.7	51.1	56.2

Source: Thomson Reuters, market, Institute for Supply Management, Eurostat, United States Department of Labor, US Bureau of Economic Analysis. "Previous" relates to data as at the previous quarter or year end.

(1) EU changing composition area; (2) CPI inflation measure



## Appendix 2: Glossary of Terms

Term	Definition
Absolute Return	The actual return, as opposed to the return relative to a benchmark.
Annualised	Figures expressed as applying to 1 year.
Bond Assets	Assets held in the expectation that they will exhibit a degree of sensitivity to yield changes. The value of a benefit payable to a pensioner is often calculated assuming the invested assets in respect of those liabilities achieve a return based on UK bonds.
Growth Assets	Assets held in the expectation that they will achieve more than the return on UK bonds. The value of a benefit payable to a non-pensioner is often calculated assuming the invested assets in respect of those liabilities achieve a return based on UK bonds plus a premium (for example, if holding equities an equity risk premium may be applied). The liabilities will still remain sensitive to yields although the Growth assets may not.
Duration	The weighted average time to payment of cashflows (in years), calculated by reference to the time and amount of each payment. It is a measure of the sensitivity of price/value to movements in yields.
Funded Liabilities	The value of benefits payable to members that can be paid from the existing assets of the plan (i.e. those liabilities that have assets available to meet them).
High Yield	A type of bond which has a lower credit rating than traditional investment grade corporate bonds or government bonds. These bonds pay a higher yield than investment grade bonds.
Market Statistics Indices	The following indices are used for asset returns:  UK Equities: FTSE All-Share Index  Overseas Equities: FTSE AW All-World ex UK  UK Gilts (>15 yrs or >20 yrs): FTSE Brit Govt Fixed Over 15 (or 20) Years Index  Corporate Bonds(>15 yrs AA): iBoxx £ Corp 15+ Years AA Index  Non-Gilts (>15 yrs): iBoxx £ Non-Gilts 15+ Years Index  Index Linked Gilts (>5yrs): FTSE Brit Govt Index Link Over 5 Years Index  Hedge Funds: CS/Tremont Hedge Fund Index  Commodities: S&P GSCI Commodity GBP Total Return Index  High Yield: Bank Of America Merrill Lynch Global High Yield Index  Property: IPD Property Index (Monthly)  Infrastructure: FTSE MACQ Global Infrastructure Index  Cash: 7 day London Interbank Middle Rate  Price Inflation: All Items Retail Price Index  Earnings Inflation: UK Average Weekly Earnings Index - Whole Economy excluding Bonuses
Market Volatility	The impact of the assets producing returns different to those assumed within the actuarial valuation basis, excluding the yield change and inflation impact.



Term	Definition
Mercer Gilt Yield	An estimate of the yield available on a notional portfolio of UK Government conventional gilt stocks whose cashflows approximately match the Fund's estimated benefit cashflows
Money-Weighted Rate of Return	The rate of return on an investment including the amount and timing of cashflows.
Non-Pensioner Liability	The value of benefits payable to those who are yet to retire, including active and deferred members.
Pensioner Liability	The value of benefits payable to those who have already retired, irrespective of their age.
Relative Return	The return on a fund compared to the return on another fund, index or benchmark. For IMAGE purposes this is defined as: Return on Fund less Return on Index or Benchmark.
Scheme Investments	Refers only to the invested assets, including cash, held by your investment managers.
Surplus/Deficit	The estimated funding position of the Scheme. This is not an actuarial valuation and is based on estimated changes in liabilities as a result of bond yield changes, asset movements and, if carried out, output from an asset liability investigation (ALI). If no ALI has been undertaken the estimate is less robust.
Three-Year Return	The total return on the fund over a three year period expressed in percent per annum.
Time-Weighted Rate of Return	The rate of return on an investment removing the effect of the amount and timing of cashflows.
Unfunded Liabilities	The value of benefits payable to members that cannot be paid from the existing assets of the Scheme (i.e. those liabilities that have no physical assets available to meet them). These liabilities are effectively the deficit of the Scheme.
Yield (Gross Redemption Yield)	The return expected from a bond if held to maturity. It is calculated by finding the rate of return that equates the current market price to the value of future cashflows.



### Appendix 3: Glossary of Charts

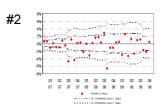
The following provides a description of the charts used in Section 6 and a brief description of their interpretation.

#### Reference

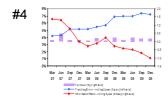
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#### Description

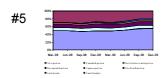
This chart shows the quarterly relative return (blue bars) and rolling 3 year relative return (blue line) for the manager over 3 years/since inception. This shows the ability of the manager to achieve and outperform the benchmark over the medium term. The rolling 3 year benchmark absolute return (grey line) is overlaid to provide a context for relative performance, e.g. consistent underperformance in a falling market.



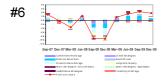
This chart shows the relative monthly returns for 3 years/since inception. It shows the level of fluctuation about the zero axis, i.e. the level of volatility of monthly returns and any tendency for positive or negative returns. The dotted lines show the standard deviation of returns over 1 year periods - this is a standard measure of risk which shows the magnitude of fluctuations of monthly returns. Under common **assumptions**, being within the inside dotted lines (i.e. 1 standard deviation) is roughly likely to occur 2/3rds of the time, while being within the outside lines is roughly likely to occur 1 in 20 times (i.e. 2 standard deviation - which is considered unlikely).



This chart shows the 3 year annualised tracking error (this is the standard deviation of returns which shows the magnitude of the fund returns compared to the benchmark) and the 3 year information ratio (this is the excess return divided by the tracking error). If tracking error increases, the risk taken away from the benchmark increases, and we would expect an increase in the excess return over time (albeit more variable). The turnover is provided to show if any increase in risk is reflected in an increase in the level of active management, i.e. purchases/sales in the portfolio.

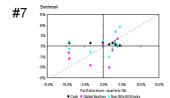


This chart shows the absolute asset allocation or hedge fund strategy allocation over time. This helps to identify any significant change or trends over time in allocation to particular asset allocations/hedge fund strategies.

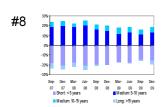


These charts show the breakdown of the return provided by each of the different hedge fund strategies or asset classes over time - this provides a profile of where the returns come from, and should be compared with the volatility chart above to see if risk taken is being rewarded accordingly. The total portfolio return is also shown.

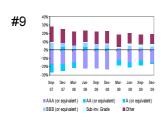




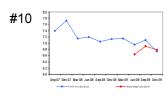
This chart plots the quarterly returns of the fund against quarterly returns of various indices. Any plots on the diagonal line represent the fund and the index achieving the same quarterly return - any below the line represents underperformance relative to the index, above the line represents outperformance. This is to highlight any apparent correlation between the fund returns and any particular index. If a fund is used as a diversifier from, say equities, we would expect to see a lack of returns plotted close to the diagonal line.



This chart shows the holding in short, medium and long maturity bonds relative to the benchmark. Over/underweight positions expose the fund to changes in the yield curve at different terms.



This chart shows the holding in bonds with different credit ratings. AAA is the highest grading (usually for government or supranational organisation bonds) while below BBB is sub-investment grade and has a considerably higher risk of default. The lower the grade the higher the risk and therefore the higher the return expected on the bond.



This chart shows the duration of the fund against the benchmark duration. It shows whether the fixed interest fund manager is taking duration bets against the benchmark.



### Appendix 4: Summary of Mandates

Manager	Mandate	Benchmark	Outperformance target (p.a.)
Jupiter	UK Equities (Socially Responsible Investing)	FTSE All Share	+2%
TT International	UK Equities (Unconstrained)	FTSE All Share	+3-4%
Invesco	Global ex-UK Equities Enhanced (En. Indexation)	MSCI World ex UK NDR	+0.5%
Schroder	Global Equities (Unconstrained)	MSCI AC World Index Free	+4%
SSgA	Europe ex-UK Equities (Enhanced Indexation)	FTSE AW Europe ex UK	+0.5%
SSgA	Pacific inc. Japan Equities (Enhanced Indexation)	FTSE AW Dev Asia Pacific	+0.5%
Genesis	Emerging Market Equities	MSCI EM IMI TR	-
Unigestion	Emerging Market Equities	MSCI EM NET TR	+2-4%
Signet	Fund of Hedge Funds	3M LIBOR + 3%	-
Stenham	Fund of Hedge Funds	3M LIBOR + 3%	-
Gottex	Fund of Hedge Funds	3M LIBOR + 3%	-
BlackRock	Passive Multi-asset	In line with customised benchmarks using monthly mean fund weights	0%
BlackRock	Overseas Property	Customised benchmarks using monthly mean fund weights	0%
RLAM	UK Corporate Bond Fund	iBoxx £ non-Gilts all maturities	+0.8%
Schroder	UK Property	IPD UK pooled	+1.0%
Partners	Global Property	IPD Global pooled	+2.0%
Pyrford	DGF	RPI + 5%	-
Barings	DGF	3 Month Libor + 4%	-
Cash	Internally Managed	7 day LIBID	





### **JLT Employee Benefits**

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